



Press release,

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**Exelus, the publisher of Nomadeec, the French leader in mobile telemedicine,
raises €3 million and welcomes ORPEA Group to its capital**

With its platform dedicated to remote regulation within the French Emergency Call Centers « SAMU Centres 15 », Exelus is the precursor and leader of mobile telemedicine in France. Thanks to this unique positioning on the market, Nomadeec has extended its scope to teleconsultation and tele-expertise and is deployed in particular in medico-social structures, including nursing homes. In order to assert its leadership in mobile telemedicine for healthcare professionals, Exelus announces a €3 million fundraising

Over the past two years, Exelus has established itself as a leading provider of remote medical practice solutions in France. Nomadeec offers accessible and secure telemedicine tools, featuring many options/modules, including video assistance. Based on field practices, the platform perfectly meets the needs of doctors and health care practitioners (nurses, paramedics, firefighters, first aiders and pharmacists). Indeed, Nomadeec makes it possible to carry out clinical assessments or examinations, integrating many connected medical devices, then to share them in real time with the remote doctor. The objective is to enrich communication for better patient care.

If the Nomadeec platform is now the leader in emergency telemedicine in France, it is also used in the context of teleconsultations and tele-expertises, in connection with hospital services and liberal professionals. A nursing home can cover all telemedicine needs for its residents, with a single secure and intuitive solution.

In January 2017, Exelus raised €1 million from a private Parisian Fund, the New Aquitaine Region, Bpifrance and the Caisse d'Epargne. Today, this second round of funding of €3 millions will enable Exelus to accelerate its development and continue to innovate while forging quality partnerships. The round table consists of a minority stake from the ORPEA Group, the world leader in dependency care (retirement homes, rehabilitation and psychiatry clinics, home care) and bank financing.

This fundraising should consolidate Exelus' leadership in France, enable it to conquer European and African markets and also to pursue its R&D progress on mixed reality and AI projects.

"We found ourselves on a common approach to care with a tool that strengthens the bonds of trust between healthcare professionals, patients and their families. This telemedicine solution facilitates medical expertise at the patient's bedside at any time, which is a first, in addition to the arrival of doctors in ORPEA establishments. Our ambition is to deploy Nomadeec in all of our 354 French establishments by 2022. We chose a solution that is very easy to use, allowing telemedicine to be

part of the daily practice of institutional care," says Jean-Claude Brdenk, Deputy Managing Director in charge of operations for the ORPEA group.

"Exelus' specificity is to create solutions that respond to medical problems, designed with healthcare professionals and modelled on their field practices. The final goal is not the technology but the benefit it can bring to the patient. This fundamental value has been driven our team since the beginning... This new fundraising will allow us to continue to innovate with the objective of constantly improving the medical service provided to patients," explains Dr. Louis Rouxel, co-founder and Medical Director of Exelus.

"Our offer is currently the most complete and reliable on the French market, delivering a unique user experience. It increases the efficiency of caregivers in collaboration and remote diagnosis, for better patient care in both daily and emergency situations. Deployed today among emergency professionals and medico-social structures in connection with hospital services and private doctors, Nomadeec solutions are also of interest to pharmacies, ERP (establishments open to the public), medical repatriation or occupational medicine, which opens up important development prospects for our company, in France and on international markets.," says Xavier Maurin, co-founder and CEO of Exelus.

About EXELUS

Founded in Bordeaux in 2014 by an emergency physician and an expert engineer in UX design, Exelus is the creator and publisher of Nomadeec®, the mobile telemedicine platform for healthcare professionals. With more than 20,000 telemedicine acts, 2,000 users of private or public healthcare facilities, in private, emergency ambulance, medical doctor and nearly 20 connected UAS in France, Nomadeec stands out as the professional telemedicine solution the most complete for urgency and everyday life. In July 2019, Exelus was ranked in the top 20% of 2,600 startups rated by Early Metrics in the top and top 10% of e-health startups. On the occasion of the second fundraising of Exelus, the ORPEA Group enters into its capital and chooses Nomadeec to deploy telemedicine in all institutions of its network in France and internationally.

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